

La Crosse Center 1 Income Statement
For the Seven Months Ending July 31, 2021

	Current Month		Year to Date	
Revenues				
ROOM TAX	\$ 31,332.40	26.57	\$ 103,969.80	17.62
RENTAL FEES	8,450.00	7.17	73,655.00	12.48
CONCESSION STANDS	2.59	0.00	43,210.91	7.32
CONVENTION SERVICES	6,944.00	5.89	49,397.46	8.37
PRODUCTION REVENUE	2,330.00	1.98	189,184.02	32.05
CATERING	1,576.00	1.34	19,379.68	3.28
BANQUET COMMISSIONS/SVC FEE	2,630.65	2.23	9,364.09	1.59
SERVICE FEES	658.50	0.56	5,238.25	0.89
HOUSE GRATUITY	1,069.65	0.91	1,069.65	0.18
INTEREST INCOME	252.00	0.21	1,255.79	0.21
MISCELLANEOUS	0.00	0.00	725.00	0.12
ADVERTISING	0.00	0.00	15,000.00	2.54
ATM COMMISSION	0.00	0.00	79.56	0.01
REBATE	0.00	0.00	1,007.25	0.17
LIQUOR FUND	0.00	0.00	15,000.00	2.54
TRANSFER FROM ROOM TAX	62,664.80	53.15	62,664.80	10.62
Total Revenues	117,910.59	100.00	590,201.26	100.00
Expenses				
CENTER SALARIES/WAGES	48,424.03	41.07	277,894.74	47.08
F & B SALARIES/WAGES	24,778.57	21.01	147,155.96	24.93
CENTER LIMITED TERM SALARIES	438.84	0.37	601.21	0.10
F & B LIMITED TERM SALARIES	2,457.41	2.08	3,108.55	0.53
CONC CELL PHONE	70.00	0.06	455.00	0.08
UNEMPLOYMENT	27.88	0.02	1,530.82	0.26
HEALTH INSURANCE	13,968.42	11.85	97,778.90	16.57
WORKERS COMP	9,214.32	7.81	11,146.94	1.89
LIFE INSURANCE	215.53	0.18	2,073.48	0.35
SOCIAL SECURITY	6,019.75	5.11	28,933.91	4.90
F&B SOCIAL SECURITY & MEDICA	0.00	0.00	1,890.67	0.32
RETIREMENT BENEFITS	(5,324.32)	(4.52)	13,590.88	2.30
F&B RETIREMENT BENEFITS	(1,915.21)	(1.62)	6,579.22	1.11
BANK FEES	0.00	0.00	67.97	0.01
ATM EXPENSE	(40,600.00)	(34.43)	(40,600.00)	(6.88)
RECRUITMENT FEES & SVCS	185.00	0.16	542.00	0.09
OTHER CONTRACTED SVCS	12,036.94	10.21	66,252.89	11.23
PROD CONTRACTED SERVICES	0.00	0.00	3,834.00	0.65
PROD PROMOTER	35,895.49	30.44	159,817.74	27.08
PROD EVENT ADVERTISING	0.00	0.00	25.00	0.00
TRAVEL & TRAINING - OTHER	0.00	0.00	305.89	0.05
TELEPHONE	707.62	0.60	3,127.64	0.53
ELECTRICITY	39,922.21	33.86	101,545.83	17.21
WATER	0.00	0.00	1,610.90	0.27
NATURAL GAS	10,249.19	8.69	74,339.97	12.60
SEWER	0.00	0.00	1,044.16	0.18
STORM WATER	0.00	0.00	2,143.32	0.36
GARBAGE SERVCIES	1,262.05	1.07	2,447.22	0.41
POPERTY INSURANCE	47,611.16	40.38	49,677.36	8.42
LIABILITY INSURANCE	5,367.85	4.55	19,162.61	3.25
OFFICE SUPPLIES	16.98	0.01	1,789.02	0.30
F & B OFFICE SUPPLIES	0.00	0.00	1,855.09	0.31
OPERATING SUPPLIES	172.43	0.15	9,534.22	1.62
F & B OPERATING SUPPLIES/FOOD	1,585.20	1.34	27,017.94	4.58
GASOLINE FUEL	94.69	0.08	417.82	0.07
POSTAGE	6.76	0.01	47.93	0.01
MEMBERSHIPS AND SUBSCRIBTIO	795.00	0.67	1,215.00	0.21
R&M - VEHICLE	0.00	0.00	51.96	0.01
R&M - OTHER	8,970.28	7.61	13,985.50	2.37
MISCELLANEOUS	0.00	0.00	923.06	0.16

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	Current Month		Year to Date	
TRANSFERS OUT	<u>6,667.00</u>	5.65	<u>46,669.00</u>	7.91
Total Expenses	<u>229,321.07</u>	194.49	<u>1,141,591.32</u>	193.42
Net Income	<u>\$ (111,410.48)</u>	(94.49)	<u>\$ (551,390.06)</u>	(93.42)

LA CROSSE CENTER
FINANCIAL STATEMENT COMPARISON
July 2020 VS July 2021

			JULY YEAR TO DATE 2020	JULY YEAR TO DATE 2021	DIFFERENCE
	JULY 2020	JULY 2021			
REVENUES					
ADVERTISING	0.00	0.00	20,000.00	15,000.00	5,000.00
ATM MACHINE	0.00	0.00	794.02	79.56	714.46
LIQUOR FUND	0.00	0.00	115,000.00	15,000.00	<100,000.00>
CONVENTION SERVICES	0.00	6,944.00	86,135.25	49,397.46	<71,135.25>
MISCELLANEOUS	10,000.00	0.00	12,511.77	725.00	36,885.69
BANQUET COMMISSIONS	0.00	2,630.65	17,675.88	9,364.09	<16,950.88>
RENTAL	500.00	8,450.00	121,400.00	73,655.00	<112,035.91>
PRODUCTION REVENUE	0.00	2,330.00	272,719.82	189,184.02	<199,064.82>
CONCESSION STANDS	0.00	2.59	117,477.86	43,210.91	71,706.16
CATERING REVENUES	0.00	1,576.00	18,162.84	19,379.68	25,048.07
CATERING-GRATUITIES	0.00	658.50	<3,011.39>	5,238.25	22,391.07
NOVELTIES	0.00	0.00	3,440.03	0.00	1,798.22
SERVICE FEE - HOUSE PORTION	0.00	1,069.65	7,086.77	1,069.65	<7,086.77>
PCARD REBATE	0.00	0.00	1,782.55	1,007.25	<712.90>
INVESTMENT INCOME	96.45	252.00	545.12	1,255.79	462.13
TRANSFER FROM ROOM TAX	16,806.47	62,664.80	102,485.59	62,664.80	<101,229.80>
ROOM TAX-TOURISM	0.00	31,332.40	0.00	103,969.80	62,664.80
TOTAL REVENUES	27,402.92	117,910.59	894,206.11	590,201.26	<304,004.85>

			JULY YEAR TO DATE 2020	JULY YEAR TO DATE 2021	DIFFERENCE
	JULY 2020	JULY 2021			
EXPENSES					
SALARIES - CENTER	29,444.31	48,424.03	347,143.41	277,894.74	69,248.67
SALARIES - CONCESS	6,433.83	24,778.57	78,768.18	147,155.96	<68,387.78>
SALARIES - PROD	4,584.47	0.00	31,486.81		31,486.81
LTE - CENTER	0.00	438.84	21,260.17	601.21	20,658.96
LTE - CONCESS	0.00	2,457.41	39,090.81	3,108.55	35,982.26
LTE - PROD	0.00		32,164.04		32,164.04
TEMP LABOR-CENTER	0.00		9,558.00		9,558.00
HEALTH INSURANCE-CENTER	17,880.49	13,968.42	125,163.43	97,778.90	27,384.53
LIFE INSURANCE-CENTER	274.22	215.53	2,085.46	2,073.48	11.98
RETIREMENT-CENTER	4,619.87	<5,324.32>	32,607.56	13,590.88	19,016.68
RETIREMENT-F&B	0.00	<1,915.21>	0.00	6,579.22	<6,579.22>
SOCIAL SECURITY-CENTER	5,498.19	6,019.75	42,757.03	28,933.91	13,823.12
SOCIAL SECURITY-F&B		0.00		1,890.67	<1,890.67>
UNEMPLOYMENT COMP-CENTER	11,448.23	27.88	32,984.59	1,530.82	31,453.77
CONC CELL PHONE		70.00	385.00	455.00	<70.00>
BANK FEES		0.00		67.97	<67.97>
ATM EXPENSE	0.00	<40,600.00>	0.00	<40,600.00>	
ROOM TAX AUDIT	0.00		0.00		0.00
RECRUITMENT	0.00	185.00	384.00	542.00	<158.00>
PROMOTION & ADVERTISING	1,127.00	0.00	5,329.21	0.00	5,329.21
TELEPHONE EXPENSE	361.50	707.62	2,073.53	3,127.64	<1,054.11>
ELECTRICITY	25,303.47	39,922.21	119,535.13	101,545.83	17,989.30

LA CROSSE CENTER
FINANCIAL STATEMENT COMPARISON
July 2020 VS July 2021

			JULY YEAR TO DATE	JULY YEAR TO DATE	
	JULY 2020	JULY 2021	2020	2021	DIFFERENCE
WATER	853.20	0.00	3,222.53	1,610.90	1,611.63
NATURAL GAS	4,596.94	10,249.19	49,854.13	74,339.97	<24,485.84>
SEWER	681.68	0.00	2,966.76	1,044.16	1,922.60
STORM SEWER	1,064.92	0.00	3,194.76	2,143.32	1,051.44
GARBAGE SERVICES	4,947.92	1,262.05	16,675.01	2,447.22	14,227.79
OTHER CONTRACTUAL SERVICES	5,504.61	12,036.94	59,256.31	66,252.89	<6,996.58>
PROD CONTRACTUAL SERVICES		0.00		3,834.00	<3,834.00>
LAUNDRY SERVICES-CONCESS	0.00		5,253.72		5,253.72
OFFICE SUPPLIES-CENTER	9.06	16.98	231.85	1,789.02	<1,557.17>
OFFICE SUPPLIES-CONCESS	0.00	0.00	20,757.32	1,855.09	18,902.23
POSTAGE-CENTER	0.55	6.76	162.24	47.93	114.31
MEMBERSHIPS/SUBSCRIPTIONS		795.00		1,215.00	<1,215.00>
DEPT SUPPLIES	274.72	172.43	28,491.48	9,534.22	18,957.26
DEPT SUPPLIES-COVID					0.00
FOOD	0.00	1,585.20	36,393.91	27,017.94	9,375.97
EVENT ADVERTISING	250.00	0.00	18,276.55	25.00	18,251.55
ENTERTAINMENT TAX	0.00		480.00		480.00
NURSE/EMT	0.00		416.01		416.01
PROMOTER EXPENSE	1,104.89	35,895.49	182,789.40	159,817.74	22,971.66
OUTSIDE CATERING EXPENSE	0.00		0.00		0.00
SECURITY	0.00		486.00		486.00
GASOLINE FUEL		94.69		417.82	<417.82>
REP & MTC SUPP-VEHICLE	28.44	0.00	832.60	51.96	780.64
REP & MTC SUPP-OTHER-CENTER	287.15	8,970.28	20,799.04	13,985.50	6,813.54
TRAVEL EXPENSES	<678.28>	0.00	1,602.45	305.89	1,296.56
MISCELLANEOUS EXPENSE-CENTER	0.00	0.00	1,278.13	923.06	355.07
W/C INSURANCE	2,437.92	9,214.32	19,764.87	11,146.94	8,617.93
PROPERTY INSURANCE (FIRE)	1,860.87	47,611.16	13,026.09	49,677.36	<36,651.27>
LIQUOR LIABILITY	0.00		15,732.22		15,732.22
LIABILITY INSURANCE	723.42	5,367.85	12,134.52	19,162.61	<7,028.09>
COVID SUPPLIES	1,912.33		3,049.07		
REPAYMENT - JOHNSON CONTROLS	<20,166.71>	6,667.00	19,833.31	46,669.00	<26,835.69>
TOTAL EXPENSES	112,669.21	229,321.07	1,459,736.64	1,141,591.32	<318,145.32>
NET INCOME (LOSS)	<85,266.29>	<111,410.48>	<565,530.53>	<551,390.06>	14,140.47