## Memorandum

To: Economic & Community Development Commission

From: Jonah Denson

Date: October 22nd 2025

Re: Action on offer to purchase 516 Caledonia St, La Crosse WI 54603

**List Price:** \$295,000; The City will provide a deferred 2<sup>nd</sup> mortgage of up to \$107,750 which will accrue interest of 3% per annum and will cease to accrue interest at half of the principal value. The City will also provide a forgivable 3<sup>rd</sup> mortgage of \$25,000 forgiven each year the homeowner lives in the home, over a 15-year period.

Staff received many inquiries about this home and showed the property to several perspective buyers. Two viable offers were received, details listed in the table below.

Order of	Offer	Down	1st	Monthly	Front End	Back End	2nd	3rd
Receipt	Total	Payment	Mortgage	Payment	Ratio	Ratio	Mortgage	Mortgage
1	\$295,000	\$40,000.00	\$122,250.00	\$1,345.92	31%	33%	\$107,750.00	\$25,000.00
2	\$285,000	\$16,250.00	\$140,500.00	\$1,455.23	27%	35%	\$103,250.00	\$25,000.00

Both applicants have been pre-approved for fixed rate mortgages

This is the 2nd House Applicant 1 has offered on and the 4th House Applicant 2 has offered on

Note: Applicant 1 has offered full asking price \$295,000.00 and Applicant 2 has offered at \$285,000.00

<u>Before</u> <u>After</u>



