

River Point District

Project Management Report, October 2023

JBG Planning LLC

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Project Management Update-October, 2023

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Monthly Activity Summary

Public infrastructure Design, Planning:

Right-of-Way and plat update

- •Plat recorded, first title transfer impending with MSP closing complete, deed on file
- •Right of way plat (Marsh Lane; McDowell Property) internal discussions

Construction Highlights

- Phase 3 design at 60%, anticipate a February 2024 bid opening and April-May construction start
- Coordination with developers; utility stubs and driveway access
- Area in Outlot 6 where Milwaukee Street extends is not developable
- Tree Cells being installed and filled this week and next (10-23-2023)
- Curb and Gutter installation October 30, then intersection installation followed by paving of first three blocks from Copeland to Milwaukee Street
- Final concrete curb and gutter and pavement installed by June 1, 2024

Phase 2 – River Bend Road Construction

- Joint utility trench backfilled.
- Gas lines are in some places 7-8 feet from the back of sidewalk where they were to be 5 feet due to the tree cells. Xcel was to make adjustments before fill, but filled them and have not made adjustments so they will have to deal with tree cell conflicts should anything come up in the future as Torey noted the tree cells would not be adjusted.
- Poellinger pulling electric conduit following tree cell installation
- Tree cells being installed this week and next (October 23), goal is to have them all installed by the end of this year.
- Concrete plant installed on site in Spring of 2024
- First three blocks will be paved from Copeland to Milwaukee Street this year after curb and gutter is installed the week of October 30, the reminder will be done before June 1, 2024
- Discussion this week on the simplification of intersection design toward both aesthetics and longevity/resiliency

Causeway planning for '24 underway with staging discussions

Next General Infrastructure Update Meeting: November 16 at 2:00PM.

Monthly Activity Summary

Investor/developer activity Since last RDA Meeting:

- 1. RyKey Option Extension required (9 month term)
- 2. Revised pro forma submitted by Red Earth LLC for TIF consideration. Consideration of what to do with the concrete slab being discussed with developer and SEH.-November ECDC
- 3. Ry Key coordination on TIF ask and plans/pro forma, Need an option extension after October 28 (October RDA meeting)
- 4. RFEI discussions with prospects on Lot 2, three parties expressing interest at this time
- 5. F Street TIF introduction this week ECDC October 25
- 6. Creating supplemental term sheet for transfer/title documentation. (See Attached Exhibit Outline)
- 7. Final title work issue is to obtain the DNR's recoding of the closure documentation for the site, which is desired by title counsel to address older recorded environmental documents

Option Agreement status:

RyKey: April 28-October 28 (6 month) -Extension pending RDA approval for October 28 to July 28, 2024 (9 months)

360: April 27-April 27, 2024 (12 months)

F Street, March 23-December, 23 (9 months)

MSP, Jan 26, 23-July 26, 23 (6 months)

Merge, April 23-April 24 (12 months)

Red Earth: March 23-December 23 (9 months)

*Note: Two extensions will be needed in December (F Street and Red Earth)

Partnership Activity

JBG Planning LLC has met with the following stakeholders:

- Meeting with Ehlers and Julie Emslie on F Street TIF terms
- Outreach to Lot 2 prospects
- Fielding inquiries from interested investors and future residents
- Discussion with potential partners in a renter equity program
- Field meetings with contractors and construction managers
- Internal discussions on ground lease options for RDA
- Coordination with First American Title
- Presentation at the Upper Mississippi River Conference in Rock Island, IL, October 19 Completed
- Sent update packet to Merge representatives
- Met with MSP's onsite construction manager and exchanged contact information
- Attended an informational session with City staff and the Wisconsin DNR on managing/mitigating vapor intrusion
- Met with Thomas Huberty of Trane Company on ongoing opportunities for energy innovation
- Meeting this week with SEH staff on new round of EPA brownfield funding
- Met with representatives of the Parkway Commission on the pollinator interpretive program and vision
- Assisted City Staff in developing criteria for RDA land sales

Project Challenges and Opportunities

Analysis of challenges and opportunities narrative Challenges:

- 1. Review with City Engineering/Public Works the implications of infrastructure ownership by the Redevelopment Authority short and long term
- 2. Obtain the schedule for Xcel Energy Work and coordinate accessibility of gas and electric with developers (In Process)-High Priority
- 3. Unclassified excavation (contaminated soil) is always a potential cost challenge. Soil disposal costs \$75/cy at the La Crosse County Landfill. (Depending on concentration)
- 4. Anticipate the investment in the relocation and costs of the large electrical distribution line along the Black River frontage.
- 5. Facilitating MSP's project for the portion fronting Kraft Street for access
- 6. TIF application review and needs relative to city policy
- 7. Supply Chain, Lead Times, Financing costs and affordable housing challenges given square foot construction costs
- 8. Title work discoveries and rectifying title policy needs

Opportunities:

- 9. Continue to market the development opportunity with prospective investors (RFEI distributed to over 30 developers)-RFEI revised to include K Sites and redistributed
- 10. Costs of parks/recreation improvements should be coordinated with grant application opportunities
- 11. WEDC's idle sites and community reinvestment grants
- 12. Inflation Reduction Act Funding and BIL Programs for Clean Water, Transportation (Trails) and Energy Systems
- 13.La Crosse Community Foundation Social Investment Interests
- 14. Ground lease opportunities for RDA (to be discussed)
- 15.AARP partnerships in housing innovation

Future/existing potential funding solutions and strategies. See

Smartsheet Funding Resource. Note: As the project is further evaluated, specific funding sources from this resource will be identified and pursued at the discretion of the RDA. Parks and Recreation improvements are a great candidate for third party funding.

Ongoing investor/developer contacts/communications

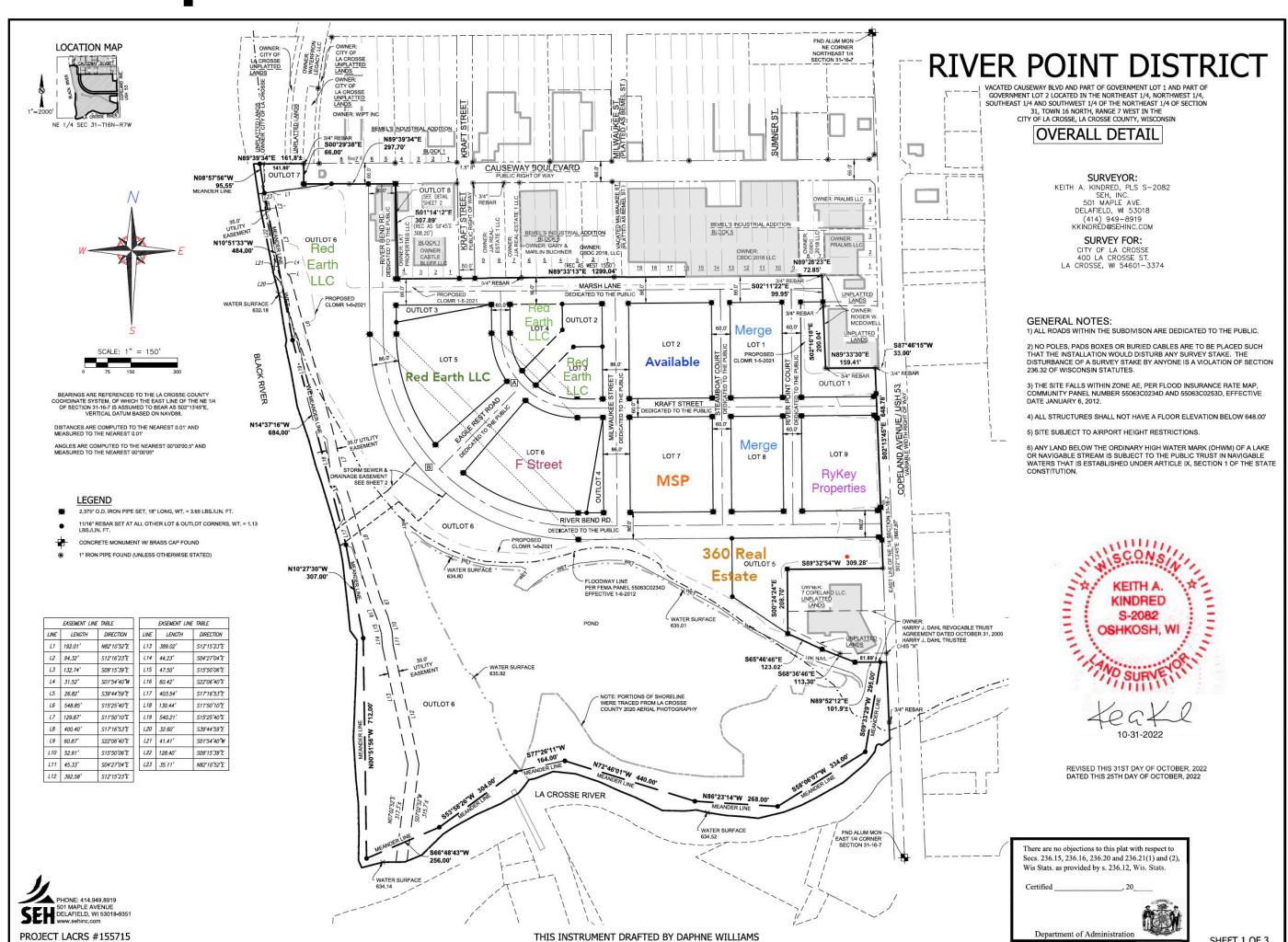
Meetings with both currently engaged investors and prospective investors are underway by JBG Planning LLC. Since some of these meetings involved RDA negotiations, communications on these meetings will need to be handled in closed session.

Public/media relations and communications updates

JBG Planning LLC is working with the City's PIO to address media inquiries and update media, which will include an immediate release section in each RDA report.

Investment Phases Map

Anticipated Private Investment Based on Current Option Agreements



Current Option Agreement Schedules:

Option Agreement status:

RyKey: April 28-October 28 (6 month)

360: April 27-April 27, 2024 (12 months)

F Street, March 23-December, 23 (9 months)

MSP, Jan 26, 23-July 26, 23 (6 months)

Merge, April 23-April 24 (12 months)

Red Earth: March 23-December 23 (9 months)

Red Earth, Lot 5 (G Sites) April, 2024 (Pending RDA Approval)

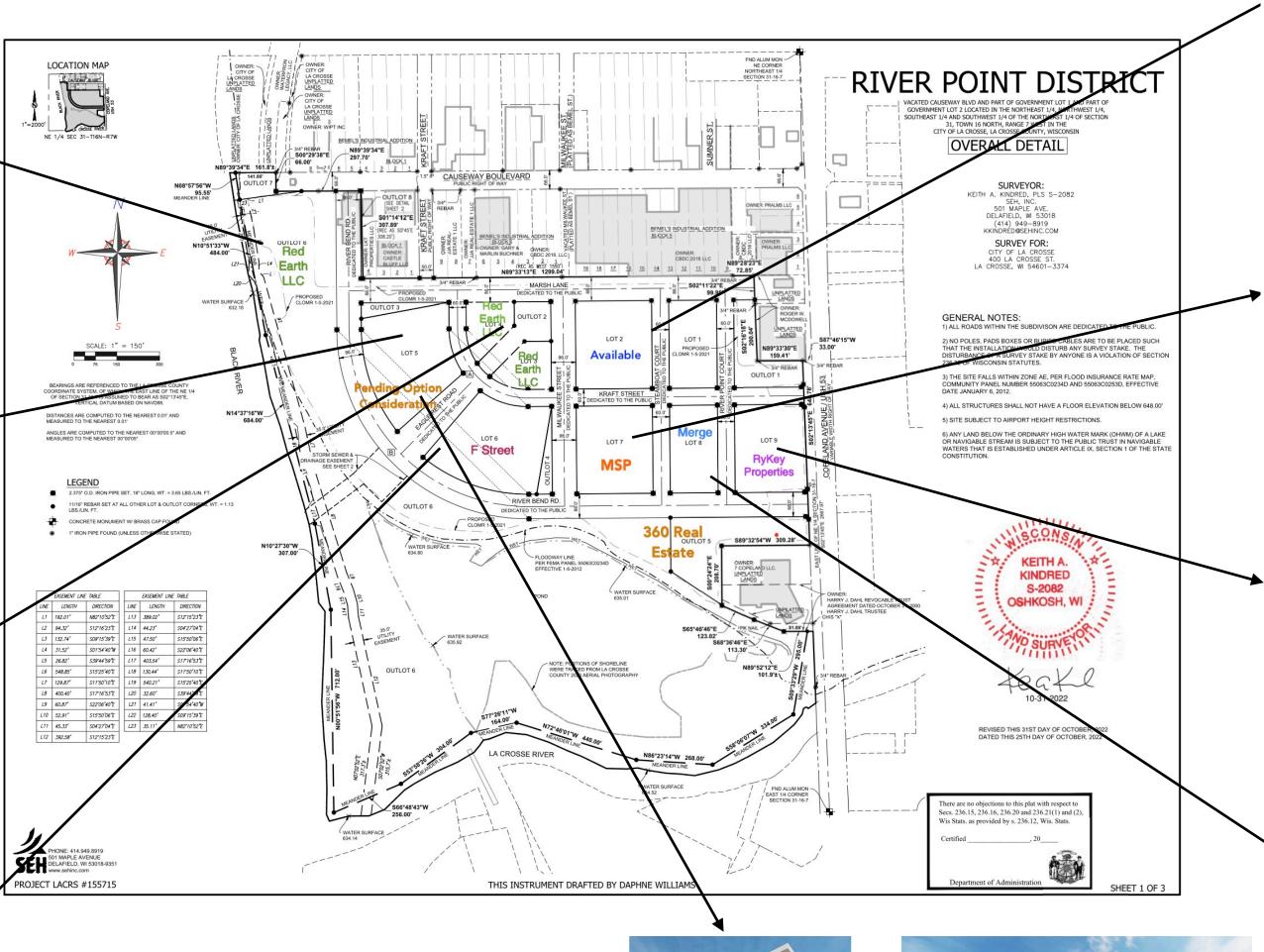
Investment Character Reference-Current Options















#I - Prominent Corner Commercial Space

The design of the project, draws the visitor to the corner of the property and into the site on River Beard Road where the grade rises to meet the building's active first floor. The corner will include a signature restaurant space, taking advantage of the visibility on Copeland and creating a signature moment for the development.

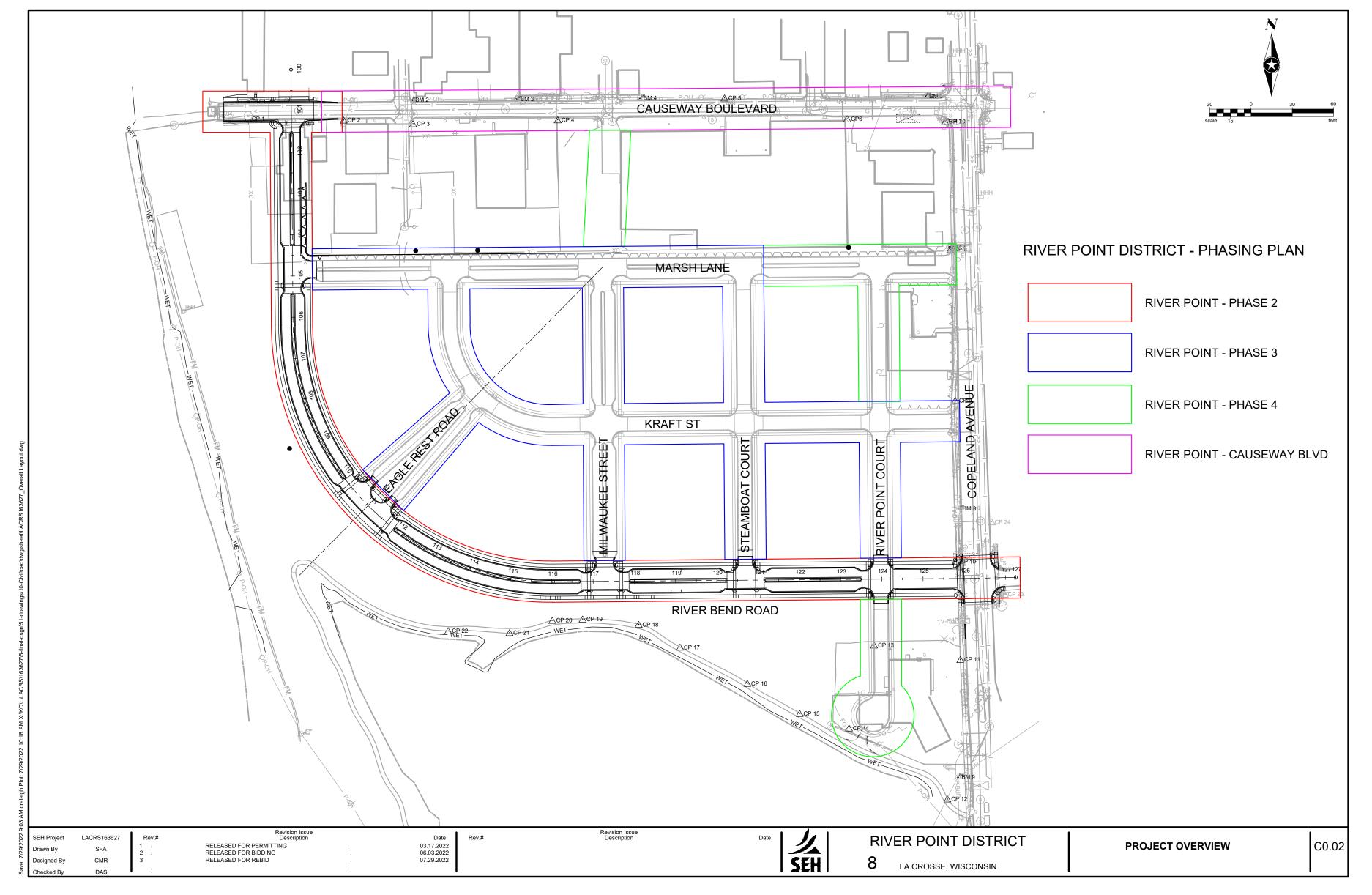
RIVER-POINT

RIVER-POI





Infrastructure Phasing Map



This map depicts the planned infrastructure phasing as of February, 2023, however, these phases are subject to alteration depending on the action of the Redevelopment Authority of the City of La Crosse which may be precipitated by investment activity, funding opportunities or constraints, the contracting and construction climate, environmental variables, partnerships and general economic conditions.

Phase 1 (2023 Construction Season) is expected to require the entire 2023 construction season to complete.



Project Metrics

Social, Environmental, Economic and Cultural Outcomes by Project

JBG Planning LLC has developed a tool to assist the RDA in it's decision making process for both public and private investment within the development. This tool provides guidance on quantifying project impacts using social, environmental, economic and cultural metrics.

See the Smartsheet tool.

Here are some examples of Metrics outlined by various developers proposing investment in River Point District:

1. How does the project relate to social investment in the City

The Merge River Point District development project meets several social sustainable performance indicators. The project will be a short walking distance of public parks, multiple greenspace areas, opportunities for water recreation, and will provide easy accessibility to the public recreation trail system. Throughout the River Point District bike lanes are included on the master plan which will serve as additional pathways to the above listed destinations. A designated tenant fitness area within the project which is currently a planned amenity. Lastly, the main level commercial space will allow for a multiple to socially beneficial businesses a place to operate.

2. How does the project achieve economic investment in the City

The Merge River Point District development project will increase the number of rentable units available to new and current residents of La Crosse. The project would have a direct positive effect on the jobs to housing ratio. Additionally, the ground floor commercial spaces will add locations for new or relocating businesses. The adding of jobs and housing will only benefit the future economic growth of La Crosse. Lastly, All Merge projects strive to provide high speed internet access to all tenants by partnering with local ISP providers.

3. How the project achieve environmental metrics in the City

All planned construction will meet and exceed minimum energy efficiency standards. Merge partners with 3rd pattern consultants to use Focus On Energy initiatives to ensure the highest level of building efficiencies. These upgrades in building insulation modeling, appliances, and mechanical systems all work cohesively to lower energy consumption and lower tenant utility costs. The development will incorporate mindful planning for stormwater runoff. Additional onsite detention and green spaces help alleviate the burden of added non-permeable surfaces. Adding new housing opportunities closer to residents' employment will allow for a reduction in greenhouse emissions.

4. Are there cultural offerings or metrics associated with the project?

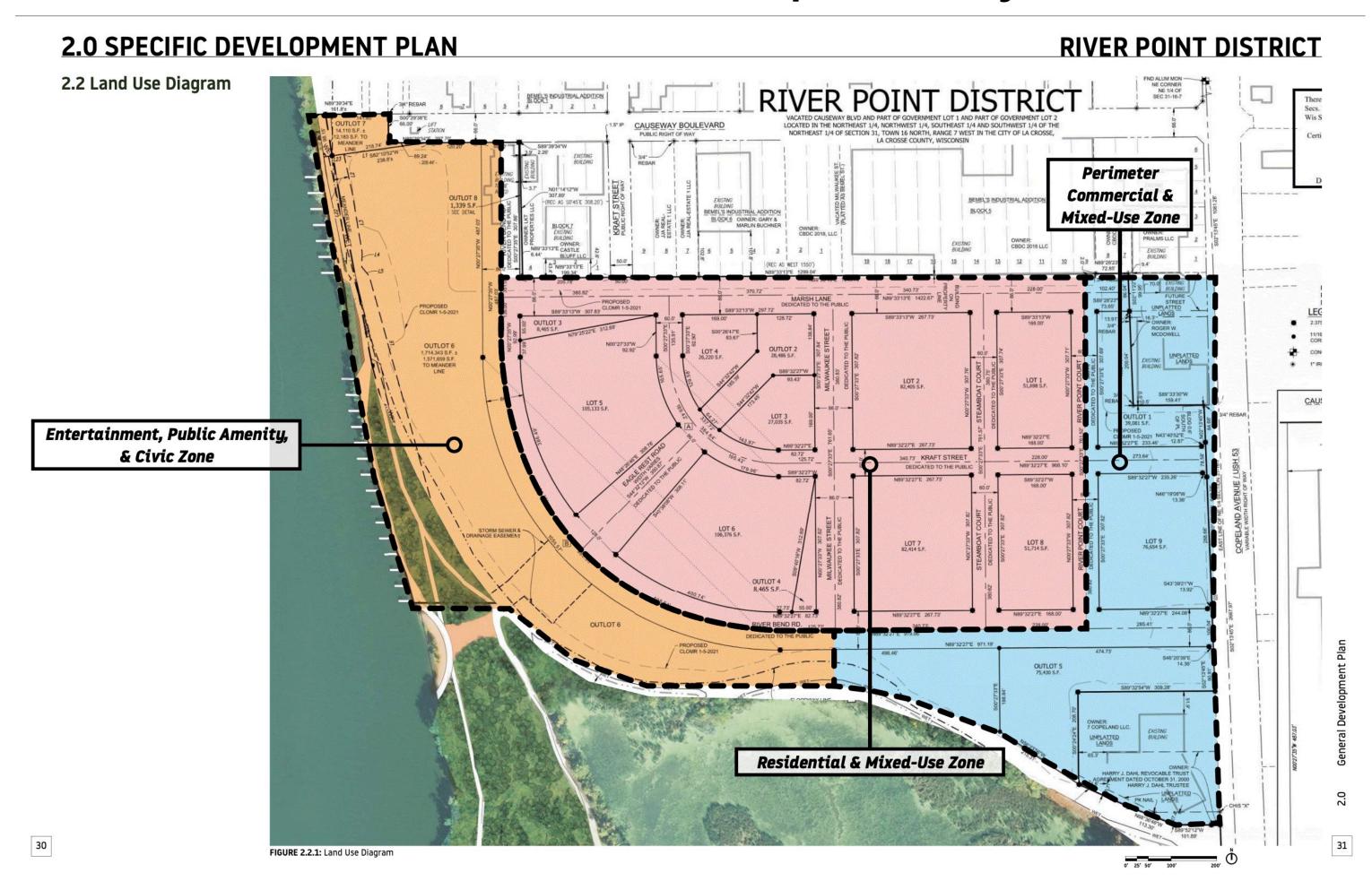
The commercial space would be available to any and all potential businesses. These could include cultural focused companies that could provide additional services to the area.

For Immediate Release

1. City representatives (Lewis Kuhlman and Jason Gilman), presented information on River Point District at the Upper Mississippi River Conference in Rock Island, IL, October 19. The event is attended by hundreds of public, private and non-profit representatives on the Mississippi River and sponsored by River Action. The presentation was the closing plenary and received significant attention from attendees.

Appendix

PDD General Land Use Map-Newly Revised





Appendix

PDD General Land Use Map-Newly Revised

2.0 SPECIFIC DEVELOPMENT PLAN

RIVER POINT DISTRICT

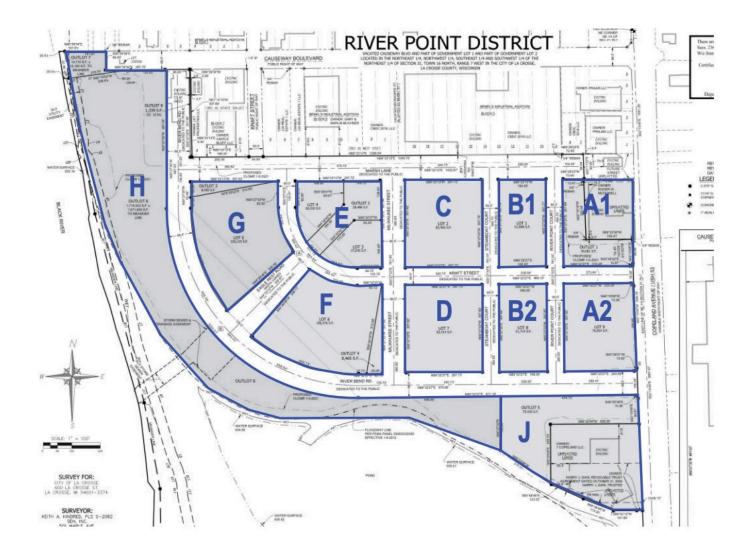
2.3 Development Summary

The development summary below outlines the approximate lot sizes, possible parking estimates, and potential building uses based on the conceptual masterplan illustrated in this PDD document. The below table in no way limits the use or size of individual buildings within the masterplan.

TABLE 2.3.1: Development Summary

Lot or Outlot	Approximate Square Footage	Approximate Acreage	Description
ZONE A1 - Per	imeter Commercia	I & Mixed-Us	se Zone
OUTLOT 1	39,081	0.90	Zone A1 allows for commercial/retail opportunities. Mixed use buildings with ground floor commercial/retail activation with residential floors above is favorable. Building height in Zone A1 shall be a minimum of 2 stories.
ZONE A2 - Per	imeter Commercia	I & Mixed-Us	se Zone
LOT 9	76654	1.76	Zone A2 allows for commercial/retail opportunities. Mixed use buildings with ground floor commercial/retail activation with residential floors above is favorable. Building height in Zone A2 shall be a minimum of 2 stories.
ZONE B1 - Res	sidential & Mixed U	lse Zone	
LOT 1	51,698	1.19	
ZONE B2 - Res	sidential & Mixed U	lse Zone	
LOT 8	51,714	1.19	
ZONE C - Resi	dential & Mixed Us	e Zone	
LOT 2	82405	1.89	
ZONE D - Residential & Mixed Use Zone			
LOT 7	82414	1.89	
ZONE E - Residential & Mixed Use Zone			
OUTLOT 2	28486	0.65	
LOT 3	27035	0.62]
LOT 4	26220	0.60	
ZONE F - Resi	dential & Mixed Us	e Zone	
LOT 6	106376	2.44	
OUTLOT 4	8465	0.19	
ZONE G - Resi	dential & Mixed Us	e Zone	
LOT 5	105133	2.41	
OUTLOT 3	8465	0.19	
ZONE H - Ente	rtainment, Public	Amenity, & C	ivic Zone
OUTLOT 6	1714343	39.36	Entertainment, Public Amenity, & Civic. Mixed Use opportunities. Multi family residential above retail.
OUTLOT 7	14110	0.32	
ZONE J - Perir	neter Commercial	& Mixed-Use	Zone
OUTLOT 5	75430	1.73	Zone J allows for commercial/retail opportunities. Mixed use buildings with ground floor commercial/retail activation with residential floors above is favorable. Building height in Zone J shall be a minimum of 2 stories.
TOTAL		57.35	

FIGURE 2.3.2: Site plan with labeled zones corresponding to the development summary.



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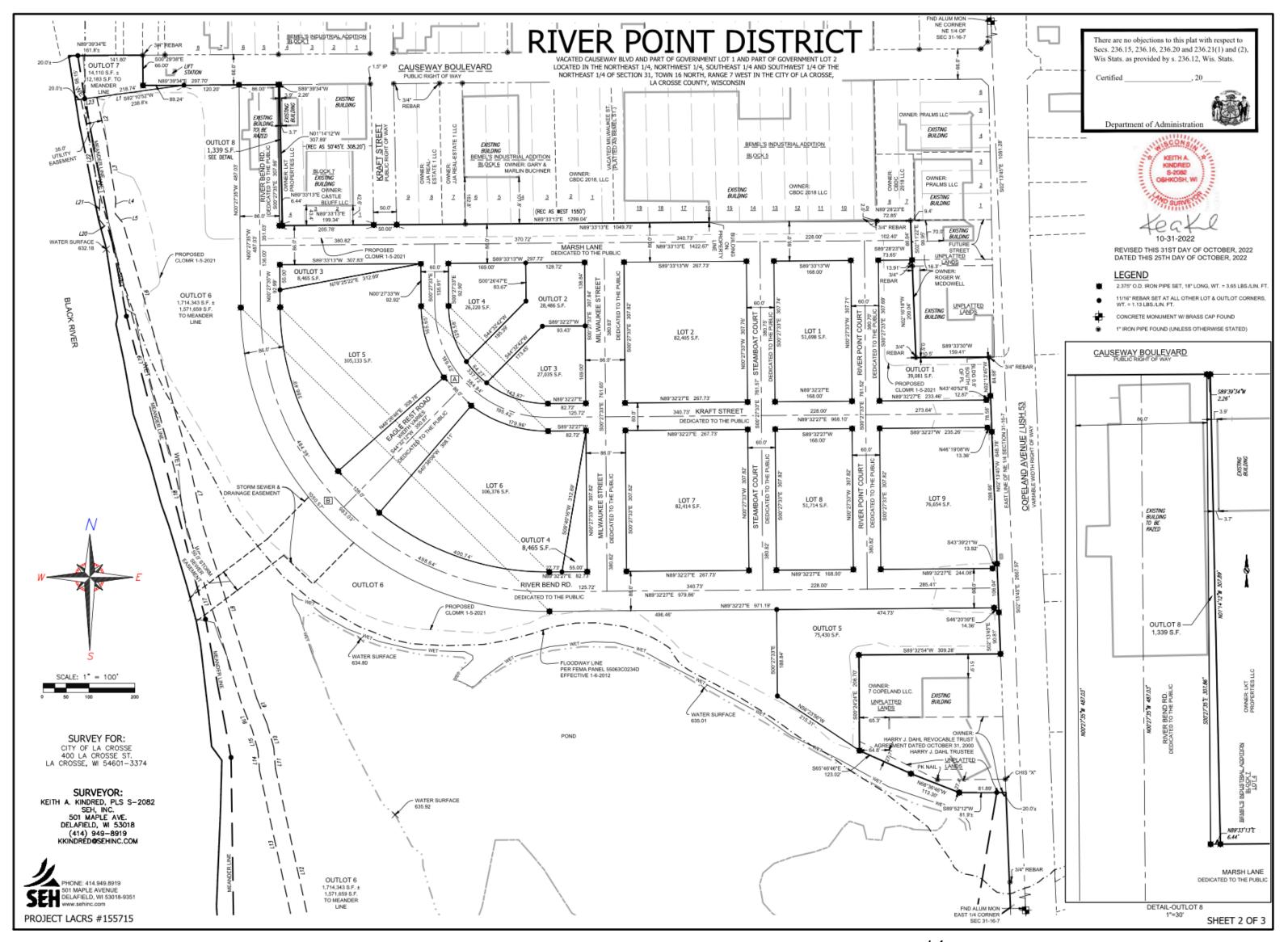
Appendix

PDD Master Plan-Reference Parcel Map

FIGURE 2.3.1: Site plan with labeled zones corresponding to the development summary.



Appendix-Plat Lot Size Map





Title Work Supplemental Documentation

Outline of Supplemental Information for Future Land Transfers

- 1. Title work clarifications
 - a. Mineral Rights
 - b. Gas Easement
 - c. Zoning Validation
 - d. PDD Redevelopment Plan In Effect
 - e. Access to construction sites
 - f. Early Access Agreements
 - g. Environmental documentation
- 2. Terms related to conformance with option agreement and representations to the RDA
 - f. Commitment to start construction.
 - g. Adherence to PDD, Design Review and RDA Representations
 - h. Land ownership reversion clause (we'll need to discuss if a developer doesn't move forward with construction during a predetermined period considering phasing)
- 3. Environmental Obligations
 - f. Vapor Mitigation
 - g. Materials Management
- 4. Coordination with Contractors/Construction Site Manager
 - f. Contact Information
 - g. Requirement to attend contractor meetings
 - h. Access coordination
 - i. Utility coordination including temporary power
- 5. Other opportunities
 - f. Renter equity programs
 - g. Energy Subsidies
 - h. Grant opportunities
 - i. WEDC
 - ii. La Crosse County
 - iii. EPA

