

2022 Annual Report

Aviation Board

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2022 Annual Report

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Letter from the Airport Director

May 15, 2023

Dear Mayor Reynolds, Chair Dickinson, and Members of the Aviation Board,

This past year can only be described as establishing a new status quo. During the first two weeks of 2022, La Crosse saw the departure of Delta service to Detroit, Michigan. This event dashed all efforts of more than a decade working to regain this service. including the great effort made to bring it back in the midst of the COVID-19 Pandemic. Yet, this was not the only air service development to keep the La Crosse Regional Airport guessing "what's next?" Throughout the year, the airline's responses to pilot staffing instability would see both airlines operate single flights per day, bring different sized aircraft into the market, and revert to past schedules and aircraft. Overall, it is my stance that this type of changing environment will continue for the foreseeable future.

The airport remained busy, even with slightly reduced airline traffic over 2021. Total passenger enplanements for the year ended at 64,292, down 21.31%. Total airport operations were also down 13.39% to 18,411. This operational figure, however, is on par with most years of the past decade.

Progress continues to be made on airport development. The 2037 Airport Master Plan was completed early in the year and the Federal Aviation Administration (FAA) signed the La Crosse Regional Airport Layout Plan in September. Both items plot the way for future development. The FAA also issued an Airport Improvement Program grant to acquire a new aircraft rescue fire fighting apparatus. Total outside funding on this project was \$791,673. The State of Wisconsin provided a grant to acquire a new tractor for \$120,000. Lastly, the final funding due to us under the American Rescue Plan Act was issued for airport concessions for \$83,159.

All airport staff worked tirelessly to keep the airport operating safely and benefitting the public. JD Roberts provided tours to approximately 100 students, not including the teachers and chaperones. In addition, hundreds of local travelers were able to sign of up for TSA PreCheck due to the efforts of staff. We also welcomed new staff including Lauren Koss as the Deputy Director - Airport, Michael McCaffrey as a Maintenance Technician, and Peter Suardi as the Lead Landside Maintenance Technician. Each individual has contributed greatly to the entirety of the airport. I am particularly thankful for each of our employee's hard work.

As I am now well into my second decade in airport management, I am constantly reminded about the reasons I love what we do. Airports never have a boring day and it is this dynamism that will follow us through 2023.

Sincerely,

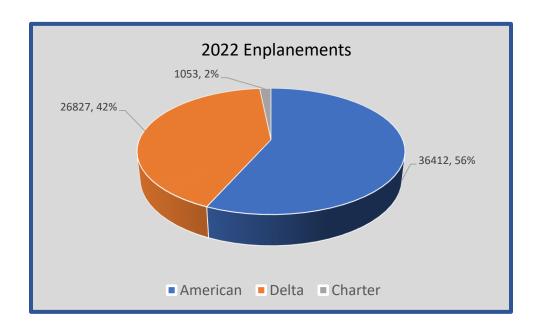
Passenger Statistics





Enplanements Change 2016 - 90,051 -2017 - 90,018 -0.04% 2018 - 98,744 +9.69% 2019 - 97,558 -1.20% 2020 - 44,853 -54.0% 2021 - 81,702 +82.2% 2022 - 64,292 -21.31%

Breakdown





2022 Key Performance Statistics

Enplanements - 64,292 (-21.31%)
Deplanements - 61,917 (-21.97%)
Average Load Factor - 85.74% (+9.64%)
Tower Operations - 18,411 (-13.39%)

Airline Landed Weight – 68.68 million lbs. (-29.05%) Non-Airline Landed Weight - 15.53 million lbs. (+2.27%)

Civilian Charters – 10 (+3) Military Charters - 17 (-15)

Car Rental Gross Sales - \$6,225,560.48 (+51.01%)

Car Rental Days - 94,788 (+30.10%) CFC Revenues - \$381,759 (+39.35%)

NOTE: Car rental reporting year runs August through July.

PFC Revenue - \$243,591.27 (-25.53%)

Airline Fuel Flow - 390,699 gal (-2.56%) Non-Airline Fuel Flow - 596,125 gal (-22.59%)

Parking Lot Revenue - \$486,457.34 (-5.58%)

Car Washes Performed - 12,619 (+1,351)

(Standard-6226; Silver-1932, Gold-2597; Platinum-1864)

Airport Operational Revenues - \$2,808,050.62 Airport Operational Expenses - \$2,808,050.62 Gross Operational Gain/(Loss) - \$283,194.21

NOTE. Budgetary numbers are unaudited and do not include routine end of year transactions

CARES Grant Funds Reimbursed - \$624,174.33

ACRG Grant Funds Reimbursed - \$20,790.00 (All of concessions portion)

ARG Funds Reimbursed - \$0.00

Net Fund Position Change

From Operational Activities - \$907,368.54

Federal/State Grants Awarded - \$994,832 (ARFF Apparatus, Tractor, and ARPA

Concessions Relief)



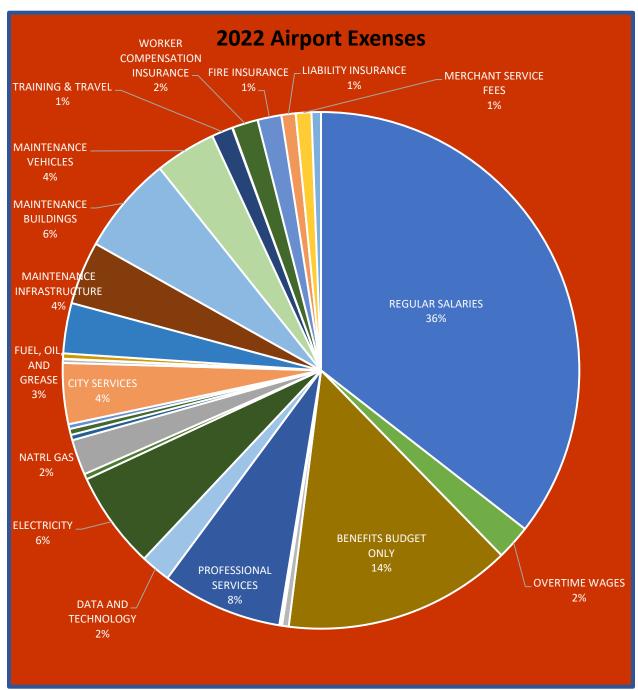
Revenue Chart



NOTE: Multiple categories less than 1.0% of total expenses are omitted for readability of chart.



Expense Chart



NOTE: Multiple categories less than 1% of total expenses are omitted for readability of the chart.

Achievements of 2022

- Served as the launch point of Bonanzas to Oshkosh, the largest gathering of Beechcraft Bonanzas in the world with 109 participating aircraft this year.
- Completed the Taxiway C Joint Rehabilitation Project totaling \$290,816.75*.
- Received two new Tracking Tow Behind Runway Brooms which upgraded our primary snow removal equipment totaling \$698,724.00*.
- Completed the project connecting airport facilities to City Hall over City owned fiber for a total project cost of \$481,130.25.
- Installed new information technology equipment to replace the airport servers and associated equipment.
- Replaced the information technology room air conditioning unit.
- Submitted the remaining funds under the LSE CARES Grant and closed the grant with the FAA.
- Reimbursed eligible rent credit of \$20,790 for our airport concessionaires under the Airport Coronavirus Response Grant Program Concessions Addendum. The grant was also closed out.
- Completed the 2037 La Crosse Regional Airport Master Plan
- Received FAA signatures on the associated Airport Layout Plan to the 2037 La Crosse Regional Airport Master Plan.
- Wrapped up the third year of Aviation Explorers with 3 high school students.
- Completed community tours for 100 students, not including the staff and chaperones in accompaniment.
- Participated in community events such as Oktoberfest, school career nights, City of La Crosse Public Works Day, Gateway Council's Enchanted Forest, La Crosse High School Futures Fair, and put on our own community event in Dine, Dash, and Fly.

*Projects are still open and dollar figures are subject to change due to outstanding administration fees and audit results.





A view of French Island when the only aviation activity operated off of turf.

Fly LSE

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